

Friday, March 27th, 2020

Dear Valued Customer,

RE: Price and Discount Review

You will no doubt be well aware of the difficulties arising from the evolving COVID-19 pandemic.

Ventair had previously issued a new price list effective April 1st, 2020. Unfortunately, due to the sudden further drop in AUD/USD exchange rate, we are forced to further review our pricing arrangements and discount structures.

To minimize the inconvenience to our customers we are engaging in the process of setting up contract pricing on the key Ventair products that you stock. There will however be unavoidable further effects on some discount structures and product pricing.

Ventair is wholeheartedly committed to supplying you with quality products and quality service at the best price we can. We are also well stocked with supply chains now shipping goods to carry us forward.

From all at Ventair, we wish you all the best in the challenges before us, may you stay healthy and safe through this difficult time.

Yours Sincerely



Michael Astachnowicz

Sales Manager
Ventair Pty Ltd

Proudly Distributing:

Vent-Axia **MANROSE**

WWW.VENTAIR.COM.AU   

SPYDA
THE CEILING FAN REVOLUTION

AIRBUS
TOTAL EXHAUST SOLUTION

SPINIKA
THE CEILING FAN REVOLUTION

STANZA
CEILING FAN INNOVATION